

AN ORDINANCE 99974

SELECTING A FIRM TO OPERATE THE SAN ANTONIO RIVER BARGE CONCESSION AND AUTHORIZING THE INTERIM CITY MANAGER TO NEGOTIATE A TEN (10) YEAR LICENSE AGREEMENT WITH THIS FIRM.  
(RIO SAN ANTONIO CRUISES)

\* \* \* \* \*

**WHEREAS**, the current license agreement for operation of the San Antonio River barge concession will expire on August 31, 2005; and

**WHEREAS**, the concession agreement includes operation of general barge tours, dining and cocktail charters, taxi service, photography management and retail sales; and

**WHEREAS**, during a City Council B Session on April 8, 2004, staff provided a briefing to review the preliminary scope and schedule for the issuance of a Request for Proposals (RFP) to select an operator for a new contract; and

**WHEREAS**, a second B Session briefing was held on June 3, 2004 for the City Council to approve the final scope and schedule for the RFP; and

**WHEREAS**, on June 14, 2004 the RFP was released; and

**WHEREAS**, on September 20, 2004 the RFP closed and responses were received from the following five companies:

- Fiesta Del Rio (San Antonio, Texas)
- Yanaguana Cruises, Inc., dba Rio San Antonio Cruises (San Antonio, Texas)
- Ripley Entertainment (Orlando, Florida)
- River Walk Cruises (San Antonio, Texas)
- Selrico Services Inc. (San Antonio, Texas)

; and

**WHEREAS**, the City staff established an evaluation committee, which included representatives from the various City departments and outside organizations; and

**WHEREAS**, the evaluation committee met on October 18, 2004 to score the proposals; and

**WHEREAS**, staff reported the numerical scores derived for the proposals by the evaluation committee during a City Council B Session on November 4, 2004; and

**WHEREAS**, during the B Session, City staff recommended the selection of Rio San Antonio Cruises as the proposal to accept for contract negotiations and council directed staff to bring forward the proposals to City Council A Session for presentations by the proposers and selection by City Council of a firm with which to begin negotiations; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

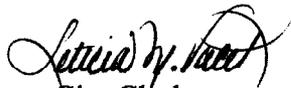
**Section 1.** Rio San Antonio Cruises is hereby selected to operate the San Antonio River Barge concession upon expiration of the current license agreement. The Interim City Manager or his designee is hereby authorized to enter into contract negotiations with Rio San Antonio Cruises for the operation of the River Barge Concession on the San Antonio River. The resulting negotiated contract shall be brought back to the City Council for final approval.

**Section 2.** This ordinance shall be effective on and after November 28, 2004.

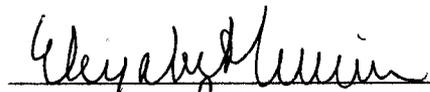
PASSED AND APPROVED this 18<sup>th</sup> day of November 2004.

  
M A Y O R  
EDWARD D. GARZA

ATTEST:

  
City Clerk

APPROVED AS TO FORM:

  
City Attorney

# Agenda Voting Results

**Name:** 44. Motion to award contract to Rio San Antonio Cruises

**Date:** 11/18/04

**Time:** 03:33:10 PM

**Vote Type:** Multiple selection

**Description:** An Ordinance selecting a firm to operate the San Antonio River Barge Concession and authorizing the Interim City Manager to negotiate a ten (10) year license agreement with this firm.  
[Presented by Malcolm Matthews, Director, Parks and Recreation; Christopher J. Brady, Assistant City Manager]

Voter	Group	Status	Yes	No	Abstain
ROGER O. FLORES	DISTRICT 1		x		
JOEL WILLIAMS	DISTRICT 2		x		
RON H. SEGOVIA	DISTRICT 3		x		
RICHARD PEREZ	DISTRICT 4		x		
PATTI RADLE	DISTRICT 5		x		
ENRIQUE M. BARRERA	DISTRICT 6		x		
JULIAN CASTRO	DISTRICT 7		x		
ART A. HALL	DISTRICT 8		x		
CARROLL SCHUBERT	DISTRICT 9		x		
CHIP HAASS	DISTRICT_10		x		
MAYOR ED GARZA	MAYOR		x		