

2009-08-20-0653

AN ORDINANCE

ACCEPTING BIDS FOR THE FOLLOWING COMMODITIES AND SERVICES ON AN ANNUAL CONTRACTING BASIS IN THE AMOUNT OF \$465,000.00, INCLUDING: (A) DITTMAR LUMBER FOR BAGGED PORTLAND, MASONRY & READY MIX CONCRETE; (B) DS WATERS FOR BOTTLED WATER; (C) UTEC-PLUS FOR TRUCK MOUNTED LIFTGATE PARTS AND SERVICE; (D) UTEC-PLUS FOR LEMCO CRANE PARTS AND SERVICE; AND (E) FIRE PANEL, LLC FOR FIRE PANEL KITS FOR CROWN VICTORIA POLICE INTERCEPTORS.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies for the following goods and services: (A) Dittmar Lumber for bagged portland, masonry & ready mix concrete; (B) DS Waters for bottled water; (C) Utec-Plus for truck mounted liftgate parts and service; (D) Utec-Plus for Lemco crane parts and service; (E) Fire Panel, LLC for fire panel kits for Crown Victoria police interceptors; and

WHEREAS, this ordinance approves 4 low bid contracts and 1 sole source contract; and

WHEREAS, all expenditures will be in accordance with the 2009 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates, and endorsements: (A) Dittmar Lumber for bagged portland, masonry & ready mix concrete; (B) DS Waters for bottled water; (C) Utec-Plus for truck mounted liftgate parts and service; (D) Utec-Plus for Lemco crane parts and service; and (E) Fire Panel, LLC for fire panel kits for Crown Victoria police interceptors. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the budget approved by City Council. The combined estimated cost for the contracts listed in this ordinance is approximately \$465,000.00.

SECTION 3. This ordinance shall be effective immediately upon passage by eight or more affirmative votes; otherwise, it shall be effective on the tenth day after passage.

PASSED and APPROVED this 20th day of August, 2009.



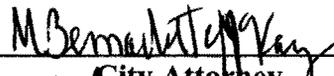
M A Y O R

JULIÁN CASTRO

ATTEST:


City Clerk

APPROVED AS TO FORM:


City Attorney

**ANNUAL CONTRACT
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August 20, 2009

RFCA #5321

| <u>COMMODITY</u> | <u>MBE/WBE</u> | <u>VENDOR</u> |
|---|----------------|--|
| <u>Contracts procured on the basis of low bid:</u> | | |
| A. Bagged Portland, Masonry & Ready Mix Concrete A038-10-ATS October 1, 2009 through September 30, 2012 with 2, 1 year options to extend | WBE | Dittmar Lumber Entire Bid Estimated Amount: \$53,000.00 annually |
| B. Bottled Water A170-09-JH October 1, 2009 through September 30, 2010 with 2, 1 year options to extend | | DS Waters Entire Bid Estimated Amount: \$38,000.00 annually; \$114,000.00 contract period |
| C. Truck Mounted Liftgate Parts & Service A370-09-DB Upon award through September 30, 2012 with 2, 1 year options to extend | | UTEC-Plus Entire Bid Estimated Amount: \$30,000.00 annually; \$150,000.00 contract period |
| D. Lemco Crane Parts & Service A587-09-DB Upon award through September 30, 2012 with 2, 1 year options to extend | | UTEC-Plus Entire Bid Estimated Amount: \$160,000.00 annually |
| <u>Contract procured on the basis of sole source:</u> | | |
| E. Vehicular Fire Protection Systems (Fire Panels) A1105-09-SC Upon award through September 30, 2010 | | Fire Panel, LLC Entire Bid Estimated Amount: \$184,000.00 annually |



City of San Antonio Contract Summary Sheet

Date: 8/20/2009
Agenda Item: 5321

| | |
|---|--|
| Name/Title (Caption as shown on agenda): Bagged Portland, Masonry & Ready Mix Concrete A038-10 ATS | |
| Brief Description of Item(s) and Use: This contract will provide the Public Works Department with the purchase of bagged Portland, Masonry & Ready Mix Concrete. These items will be utilized for various types of street, storm water and other repair projects. | |
| Total \$: | \$53,000.00 annually |
| Contract Period: | October 1, 2009 through September 30, 2012 with 2, 1 year options to extend |
| Method of Procurement: | Competitive (3 bids received) |
| Price Trend: | 9.2% increase due to the rising cost of the material used to manufacture. |
| Contract Info: | Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/> |
| Recommended Contractor(s): | Dittmar Lumber, 500 Seguin St., San Antonio, TX 78208 (FLWN) |
| Previous Contractor(s): | Dittmar Lumber, 500 Seguin St., San Antonio, TX 78208 (FLWN) |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |
| Procurement Alternative: | Should this contract not be approved, the Public Works Department would be required to purchase items on a per job basis and at higher pricing. This could potentially delay completion of patchwork, brick paving, repairs of curbs and sidewalk projects due to possible delay in delivery time. |
| Using Department(s): | Public Works |

**City of San Antonio
Bid Tabulation**

| Opened: July 17, 2009 | | | | | | |
|--|--|---------------------------|---------------------------------------|--|---|--|
| For: Bagged Portland, Masonry & Ready Mix Concrete | | | | | | |
| A038-10 | | | ATS | Dittmar Lumber 500 Seguin St. San Antonio, TX 78208 210-226-3141 | Lynwood Building Materials, Inc. P.O. Box 41-FF 1146 W. Laurel San Antonio, TX 78201 | McCoy's Building Supply 1350 IH 35 North PO Box 1028 San Marcos, TX 78667-1028 |
| Item | Description | Estimated Annual Usage | | | | |
| 1 | Portland Cement | | | | | |
| A | Brand Name of Product Offered Portland Cement Type I, 92.6 lb. Bag Total Price | 1,000 Bags | Alamo Cement \$6.25 \$6,250.00 | Alamo Cement \$6.95 \$6,950.00 | TXI \$7.59 \$7,590.00 | |
| B | Masonry Cement Type N, 70 lb. Bag Total Price | 1,000 Bags | \$5.25 \$5,250.00 | \$5.70 \$5,700.00 | \$6.25 \$6,250.00 | |
| C | Masonry Cement Type S, 75 lb. Bag Total Price | 1,000 Bags | \$5.05 \$5,050.00 | \$5.70 \$5,700.00 | \$6.26 \$6,260.00 | |
| D. | Pallet Charge Total Price | 15 Pallets | \$15.00 \$225.00 | \$15.00 \$225.00 | \$15.00 \$225.00 | |
| E. | CREDIT for return of each pallet Total Price | 15 Pallets | -\$15.00 -\$225.00 | -\$15.00 -\$225.00 | -\$15.00 -\$225.00 | |
| | Total for Item I. | | \$16,775.00 | \$18,575.00 | \$20,325.00 | |
| 2 | Ready-Mix Cement | | | | | |
| A. | Brand Name of Product Offered Ready Mix in 40 Lb Bag Total Price | 10,000 Bags | Alamo Cement \$2.15 \$21,500.00 | Alamo Cement \$2.50 \$25,000.00 | TXI \$2.69 \$26,900.00 | |
| B. | Ready Mix in 80 LB Bag Total Price | 6,000 Bags | \$2.46 \$14,760.00 | \$3.00 \$18,000.00 | \$3.45 \$20,700.00 | |
| C. | Pallet Charge Total Price | 25 Pallets | \$15.00 \$375.00 | \$15.00 \$375.00 | \$15.00 \$375.00 | |
| E. | CREDIT for return of each pallet Total Price | 25 Pallets | -\$15.00 -\$375.00 | -\$15.00 -\$375.00 | -\$15.00 -\$375.00 | |
| | Total for Item II. | | \$36,635.00 | \$43,375.00 | \$47,975.00 | |
| | Total for Items I. & II. | | \$53,410.00 | \$61,950.00 | \$68,300.00 | |
| | Estimated Annual Total | | \$53,410.00 | \$61,950.00 | \$68,300.00 | |
| | Estimated Annual Award | | \$53,410.00 | | | |



City of San Antonio Contract Summary Sheet

Date: 8/20/2009
Agenda Item: 5321

| | |
|--|---|
| Name/Title (Caption as shown on agenda): Bottled Water A170-09 JH | |
| Brief Description of Item(s) and Use: This contract will provide City departments with bottled water and related dispensers as needed to be utilized for City related functions and operations. The contractor will provide 16 ounce bottles in addition to 5 gallon containers and dispensers. | |
| Total \$: | \$38,000.00 annually; \$114,000.00 contract period |
| Contract Period: | October 1, 2009 through September 30, 2010 with 2, 1 year options to extend. |
| Method of Procurement: | Competitive (2 bids received) |
| Price Trend: | N/A |
| Contract Info: | Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/> |
| Recommended Contractor(s): | DS Waters, 4271 Dividend, San Antonio, TX 78219 (MLWN) |
| Previous Contractor(s): | DS Waters, 4271 Dividend, San Antonio, TX 78219 (MLWN) |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |
| Procurement Alternative: | Should this contract not be approved, the City would need to install water dispensing units in facilities and locations where drinking water is not currently available. In addition, City staff would be required to solicit bids on an as needed basis which could be time consuming and could result in delays for delivery and service. |
| Using Department(s): | City Wide |

CITY OF SAN ANTONIO BID TABULATION

| Opened: May 22, 2009 | | | | |
|----------------------|---------------------------------|---------------------------------|--|---|
| For: Bottled Water | | | | |
| A170-09 | | JH | DS Waters 4271 Dividend San Antonio, TX 78219 210-337-8931 | Artesia Springs, LLC 8130 Interchange Pky. San Antonio, TX 78218 |
| Item | Description | Estimated Annual Quantity | | |
| 1 | Bottled Water Service | | | |
| A | 5 Gallon Containers | 11,000 | | |
| | Price Each | | \$2.75 | \$3.99 |
| | Price Total | | \$30,250.00 | \$43,890.00 |
| B | Dispenser Fee, Rental Per Month | 150 | | |
| | Price Each | | \$1.75 | \$3.99 |
| | Price Total | | \$262.50 | \$598.50 |
| C | 16 oz. Bottles | 35,000 | | |
| | Price Each | | \$0.20 | \$0.22 |
| | Price Total | | \$7,000.00 | \$7,700.00 |
| | Estimated Annual Total | | \$37,512.50 | \$52,188.50 |
| | Estimated Total Award | | \$37,512.50 | |



City of San Antonio

Contract Summary Sheet

Date: 8/20/2009
Agenda Item: 5321

| | |
|--|--|
| Name/Title (Caption as shown on agenda): Truck Mounted Liftgate Parts & Service A370-09 DB | |
| Brief Description of Item(s) and Use: This contract will provide Fleet Maintenance & Operations Department with a contractor that will furnish repair parts and service required on truck mounted liftgates utilized on City owned equipment. This contract will support approximately 25 units in the City's fleet. | |
| Total \$: | \$30,000.00 annually; \$150,000.00 contract period |
| Contract Period: | Upon award through September 30, 2012 with 2, 1 year option to extend. |
| Method of Procurement: | Competitive (2 bids received) |
| Price Trend: | 12% increase in cost of raw materials needed for product manufacture |
| Contract Info: | Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___ |
| Recommended Contractor(s): | UTEK-Plus, 5860 Pfeil Rd., Schertz, TX 78154 (MSWN) |
| Previous Contractor(s): | Wabash National Trailers, Inc., P.O. Box 200447, San Antonio, TX 78220 (MLWN) |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |
| Procurement Alternative: | Should this contract not be approved, Fleet Maintenance & Operations will have to procure parts and services on an as needed basis and thus hindering timely repair of equipment supporting City services. |
| Using Department(s): | Fleet Maintenance & Operations |

City of San Antonio Bid Tabulation

| Opened: April 20, 2009 | | | |
|---|--|--------------------------------------|--|
| For: Truck Mounted Liftgate Parts & Service | | | |
| A370-09 DB | | UTEC-Plus | Axton Inc., dba Axton Fleet Systems |
| | | 5860 Pfeil Rd. | 6634 Topper Ridge |
| | | Schertz, TX 78154 210-566-2704 | San Antonio, TX 78233 |
| Item | Description | | |
| 1 | Eagle Liftgate Parts | | |
| A. | Percent of discount offered | 25% | 15% |
| B. | Product identification | Eagle | Eagle Liftgates |
| C. | Type price schedule | N/A | Parts Price List |
| D. | Price schedule number | N/A | N/A |
| E. | Date of price schedule | 04-20-2009 | 04-16-2009 |
| F. | Price schedule column on which discount is based | N/A | List |
| 2 | Tommy Liftgate Parts | | |
| A. | Percent of discount offered | 25% | 15% |
| B. | Product identification | Tommy Gate | Tommy Gate Co. |
| C. | Type price schedule | N/A | List |
| D. | Price schedule number | N/A | N/A |
| E. | Date of price schedule | 04-20-2009 | 04-16-2009 |
| F. | Price schedule column on which discount is based | N/A | List |
| 3 | Watco Liftgate Parts | | |
| A. | Percent of discount offered | 25% | No Bid |
| B. | Product identification | Watco | |
| C. | Type price schedule | N/A | |
| D. | Price schedule number | N/A | |
| E. | Date of price schedule | 04-20-2009 | |
| F. | Price schedule column on which discount is based | N/A | |
| 4 | Todco/Thieman Liftgate Parts | | |
| A. | Percent of discount offered | 25% | 15% |
| B. | Product identification | Todco/Thieman | Thieman Tailgates |
| C. | Type price schedule | N/A | List |
| D. | Price schedule number | N/A | N/A |
| E. | Date of price schedule | 04-20-2009 | 04-16-2009 |
| F. | Price schedule column on which discount is based | N/A | List |
| 5 | Labor and Service | | |
| | Labor rate per hour | \$55.00 | \$70.00 |
| | Mileage charge per mile | \$1.50 | \$2.00 |
| | Parts available for pickup | 5 Days | 5 Days |



City of San Antonio

Contract Summary Sheet

Date: 8/20/2009
Agenda Item: 5321

| | |
|---|---|
| Name/Title (Caption as shown on agenda): Lemco Crane Parts & Service A587-09 DB | |
| Brief Description of Item(s) and Use: This contract will provide the Fleet Maintenance & Operations and Solid Waste Management Departments with a contractor that will furnish repair parts and service for vehicles equipped with Lemco cranes. This contract will support approximately 13 units in the City's fleet. | |
| Total \$: | \$160,000.00 annually |
| Contract Period: | Upon award through September 30, 2012 with 2, 1 year option to extend. |
| Method of Procurement: | Competitive (1 bid received) |
| Price Trend: | 5% increase |
| Contract Info: | Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___ |
| Recommended Contractor(s): | UTEC-Plus, 5860 Pfeil Rd., Schertz, TX 78154 (MSWN) |
| Previous Contractor(s): | UTEC-Plus, 5860 Pfeil Rd., Schertz, TX 78154 (MSWN) |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |
| Procurement Alternative: | Should this contract not be approved, Fleet Maintenance & Operations and Solid Waste Management will have to procure parts and services on an as needed basis. Lack of a contract could increase equipment downtime thus negatively impacting timely brush collection throughout the City . |
| Using Department(s): | Fleet Maintenance & Operations and Solid Waste Management |

City of San Antonio Bid Tabulation

| Opened: May 11, 2009 For: Lemco Crane Parts & Service | | UTEC-Plus 5860 Pfeil Rd. Schertz, TX 78154 210-566-2704 |
|--|--|---|
| A587-09 | DB | |
| Item | Description | |
| I. | Lemco Crane Parts | |
| A. | Percent of discount offered | UTEK's Cost + 25% |
| B. | Product identification | Lemco |
| C. | Type price schedule | Dealer |
| D. | Price schedule number | N/A |
| E. | Date of price schedule | Date of Purchase |
| F. | Price schedule column on which discount is based | Net |
| II. | Labor and Service | |
| | Labor rate per hour | \$55.00 |
| | Parts available for pickup | 5 Days |



City of San Antonio Contract Summary Sheet

Date: 8/20/2009
Agenda Item: 5321

| | |
|---|---|
| Name/Title (Caption as shown on agenda): Vehicular Fire Protection Systems (Fire Panels) A1105-09 SC | |
| Brief Description of Item(s) and Use: This contract will provide the Fleet Maintenance & Operations Department with Fire Suppression Systems (Fire Panel Kits) for Crown Victoria Police Interceptors. These panels are placed behind the gas tank on the Interceptors to prevent a fire during rear end collision. This contract will support approximately 650 police sedans in the City's fleet. | |
| Total \$: | \$184,000.00 annually |
| Contract Period: | Upon award through September 30, 2010 |
| Method of Procurement: | Sole Source |
| Price Trend: | 5% increase |
| Contract Info: | Formal ____ Annual <input checked="" type="checkbox"/> Support/Maintenance ____ Lease ____ |
| Recommended Contractor(s): | Fire Panel, LLC, 15690 N. 83rd Way, Scottsdale, AZ 85262 (MSWN) |
| Previous Contractor(s): | Fire Panel, LLC, 15690 N. 83 rd Way, Scottsdale, AZ 85262 (MSWN) |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |
| Procurement Alternative: | Should this contract not be approved, the Fleet Maintenance & Operations Department will have to procure fire panels on an as needed basis wherein increased costs and delivery times due to non-contract buying would be realized. Increased delivery times could lead to a decrease in the availability of emergency and non-emergency vehicles thus impacting delivery of services provided by the City. |
| Using Department(s): | Fleet Maintenance and Operations |

City of San Antonio Bid Tabulation

| Opened: June 25, 2009 | | | |
|--|---|----------------------|---------------------|
| For: Vehicular Fire Protection Systems (Fire Panels) | | | Sole Source |
| A1105-09 | | SC | Fire Panel LLC |
| | | | 15690 N. 83rd Way |
| | | | Scottsdale, |
| | | | AZ 85262 |
| | | | 480-678-2580 |
| Item | Description | Estimated Quantities | |
| 1 | Vehicular Fire Protection Systems (Fire Panels) | 400 | |
| | Price per Each | | \$460.00 |
| | Brand name | | Fire Panel |
| | Part number | | 100001 |
| | Subtotal | | \$184,000.00 |
| | Delivery | | 14 Days |
| | Estimated Annual Total | | \$184,000.00 |
| | Estimated Annual Award | | \$184,000.00 |