

**ANNUAL CONTRACT
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September 20, 2012

RFCA # 9516

COMMODITY

M/WBE

VENDOR

Amendments:

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| A. | Commercial Garbage Disposal Services
Amendment

A097-12 JW

October 1, 2012 through November 30, 2012 | Waste Management of Texas, Inc.

Entire Bid

Estimated amount: \$130,000.00
for a 60 day extension |
| B. | Recycling of Commercial Garbage Disposal
Services Amendment

A097a-12 JW

October 1, 2012 through November 30, 2012 | Mid-America Recycling LLC dba
Greenstar

Entire Bid

Estimated amount: \$3,200.00
for a 60 day extension |
| C. | Maintenance Agreement for Convention
Sports and Entertainment Facilities Enterprise
Building Integrator System

6100000452 CMC

October 1, 2012 through September 30, 2016 | Honeywell Building Solutions

Entire Bid

Estimated amount: \$749,000.00
annually |

Contracts procured on the basis of low bid:

- | | | |
|----|---|---|
| D. | John Deere Agriculture Tractor Parts and
Services

6100001159 JF

Upon award through December 31, 2014 with
2, 1 year options to extend | Tractor City

Entire Bid

Estimated amount: \$300,000.00
Annually |
| E. | River Walk LED Lights – Installation and
Removal

6100001453 AV

Upon award through March 30, 2013 with 2,
1 year options to extend | Renaissance Industries, Inc. dba
Preferred Landscaping & Lighting,
LLC.

Items: 1,2,5,6

Estimated Amount: \$109,000.00
annually |

RFCA # 9516

Contract procured on the basis of sole source:

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6100001838 WF

October 1, 2012 through September 30, 2013
with 2, 1 year options to extend

Ungerboeck Systems International, Inc.

Entire Bid

Estimated Amount: \$50,000.00
annually



City of San Antonio Contract Summary Sheet

Date: 09/20/2012
Agenda Item: 9516

Name/Title (Caption as shown on agenda):

Commercial Garbage Disposal Services Amendment A097-12 JW

Brief Description of Item(s) and Use:

This amendment to City approved Ordinance 2008-09-18-0800 awarded to Waste Management of Texas, Inc. will extend the term of the existing agreement by sixty (60) days to provide continued garbage disposal and collection services to City facilities.

This amendment will provide commercial garbage disposal services for the City of San Antonio. The service provides for the container rental, collection, hauling and processing of all recyclable contents. Rental equipment provided in the contract is comprised of 108 front loaders, sizes 2, 4, 6, and 8 cu. yd., and 20 open top containers and compactors, sizes 15, 20, 22, 30, 40 and 42 cu. yds. The containers are serviced for solid waste collection and disposal several times a week on scheduled routes and also on an on call basis as determined by the city departments.

On September 18, 2008, City Council approved and issued Ordinance 2008-09-18-0800 authorizing the City to execute a two year contract with 2, 1 year renewals options for recycling of commercial garbage disposal services for various city departments with Waste Management of Texas, Inc. The City exercised both renewal options and the current agreement will expire on September 30, 2012. In order to continue to provide garbage disposal services to City facilities during the transition period between the end of the current agreement and the awarding of a new agreement in response to a Request for Proposal issued by the City it is necessary to extend the current agreement for an additional sixty (60) days through November 30, 2012.

Extension of this contract is necessary for the commercial solid waste operations serving the sanitation needs for the various city departments.

Total \$: \$130,000.00 for 60 day extension period

Contract Period: October 1, 2012 through November 30, 2012

Method of Procurement: Amendment

Price Trend: N/A

Contract Info: Formal Annual Support/Maintenance Lease

Recommended Contractor(s): Waste Management of Texas, Inc., 4730 S.E. Loop 410, San Antonio, TX 78222 (MLWN)

Previous Contractor(s): N/A

Comments: N/A

Anticipated Future Requirements and Action: N/A

Procurement Alternative:	Should this amendment not be approved, commercial garbage disposal services would not be provided to city departments for their daily operations. The City of San Antonio does not currently possess the vehicles, equipment and containers to provide for this service in-house. The Finance Department, Purchasing Division will be required to re-solicit for commercial garbage disposal services for municipal commercial facilities.
Using Department(s):	City wide

A097-12 Commercial Garbage Disposal Services

Score Summary	Maximum Points	Waste Management of Texas, Inc. 4730 S.E. Loop 410 San Antonio, Texas 78222
A - Experience, Background, Qualifications	25	22.25
B - Proposed Plan	20	15.75
C - Price	35	35.00
Sub-Total A - C	80	73.00
D - Local Business Enterprise	10	6.00
D - Historically Underutilized Enterprise	5	0.07
D - Compliance w/SBEDA Policy	5	1.00
Sub-Total D	20	7.07
TOTAL SCORE	100	80.07
RANK BASED ON TOTAL SCORE		1



City of San Antonio

Contract Summary Sheet

Date: 09/20/2012
Agenda Item: 9516

Name/Title (Caption as shown on agenda):	
Recycling of Commercial Garbage Disposal Services Amendment A097a-12 JW	
Brief Description of Item(s) and Use:	
<p>This amendment to City approved Ordinance 2008-12-04-1078 awarded to Greenstar North America (NA) will extend the term of the existing agreement by sixty (60) days to provide continued recycling of commercial garbage disposal services to City facilities.</p> <p>This amendment will provide for the recycling of commercial garbage disposal services for the City of San Antonio. The service provides for the container rental, collection, hauling and processing of all recyclable contents. Rental equipment provided in the contract is comprised of 95-gallon carts, 8 cu. yd. containers and 42 cu. yd. compactors. The containers shall be serviced for collection and processing of recyclables once a week on scheduled routes and also on an on call basis as determined by the city departments.</p> <p>On December 4, 2008, City Council approved and issued Ordinance 2008-12-04-1078 authorizing the City to execute a two year contract with 2, 1 year renewals options for recycling of commercial garbage disposal services for various city departments with Greenstar NA. The City exercised both renewal options and the current agreement will expire on September 30, 2012. In order to continue to provide recycling services to City facilities during the transition period between the end of the current agreement and the awarding of a new contract in response to a Request for Proposal issued by the City, it is necessary to extend the current agreement for an additional sixty (60) days to November 30, 2012.</p> <p>Extension of this contract is necessary for the commercial solid waste operations serving the recycling needs for the various city departments.</p>	
Total \$:	\$3,200.00 for 60 day extension period
Contract Period:	October 1, 2012 through November 30, 2012
Method of Procurement:	Amendment
Price Trend:	N/A
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Mid-America Recycling LLC dba Greenstar, 1228 Cornerway Blvd, San Antonio, TX 78219 (MLWN)
Previous Contractor(s):	N/A

Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	<p>The City of San Antonio does not currently possess the vehicles, equipment and containers to provide for this commercial recycling service in-house. By utilizing the recycling services of Greenstar the city may realize a decreased expense for commercial garbage collection and disposal.</p> <p>Should this amendment not be approved, the city departments will be required to continue to dispose of all commercial garbage by use of the annual commercial garbage disposal contract.</p>
Using Department(s):	Convention Sports and Entertainment Facilities and various City Departments

A097a-12 Recycling of Commercial Garbage Disposal Services

Score Summary	Maximum Points	Mid-America Recycling LLC dba Greenstar, 1228 Cornerway Blvd, San Antonio, Texas 78219
A - Experience, Background, Qualifications	25	12.00
B - Proposed Plan	20	19.00
C - Price	35	35.00
Sub-Total A - C	80	66.00
D - Local Business Enterprise	10	6.00
D - Historically Underutilized Enterprise	5	0.00
D - Compliance w/SBEDA Policy	5	0.00
Sub-Total D	20	6.00
TOTAL SCORE	100	72.00
RANK BASED ON TOTAL SCORE		1



City of San Antonio

Contract Summary Sheet

Date: 09/20/2012
Agenda Item: 9516

Name/Title (Caption as shown on agenda): Maintenance Agreement for Convention Sports and Entertainment Facilities Enterprise Building Integrator (EBI) System 6100000452 CMC	
Brief Description of Item(s) and Use: This amendment will continue a contract with Honeywell Building Solutions to provide the Convention Sports and Entertainment Facilities with an additional four years of maintenance and repair service of the facility's Enterprise Building Integrator (EBI) system, for a total cost of \$2,995,477.00. Honeywell Building Solutions is the sole source provider of the Enterprise Building Integrator (EBI) system. Funding for the cost of the additional four years was included in the FY 2012 Adopted Community and Visitors Facilities Fund budget. These items are being purchased under the Sole Source exemption to the provision of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges that all items offered are considered proprietary and therefore qualifies as a Sole Source.	
Total \$:	\$749,000.00 annually
Contract Period:	October 1, 2012 through September 30, 2016
Method of Procurement:	Amendment
Price Trend:	12.67 % increase due to establishing a multi-year contract with built in price increases.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Honeywell Building Solutions, 3823 Stahl Road, San Antonio, TX 78217 (MLWN)
Previous Contractor(s):	Honeywell Building Solutions, 3823 Stahl Road, San Antonio, TX 78217 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Convention Sports and Entertainment Facilities Department may process individual procurements as equipment problems arise. However, processing purchases as equipment malfunctions will force Convention and Sports Entertainment Facilities to pay non-contract rates as well as compromise the integrity and functionality of the building's automated control system.
Using Department(s):	Convention Sports and Entertainment Facilities

City of San Antonio Bid Tabulation

Opened: July 10, 2012			
For: Maintenance Agreement for Convention Sports and Entertainment Facilities Enterprise Buildings Integrator (EBI) System		Honeywell Building Solutions	
6100000452	CMC	3823 Stahl Road	
		San Antonio, TX 78217 210-240-3924	
Item	Description	Estimated Annual Quantity	
1	Maintenance Agreement for Convention Sports and Entertainment Facilities Enterprise Buildings Integrator (EBI) System		
	Price for Year 1 (October 1, 2012 - September 30, 2013)	1	\$657,935.00
	Renewal Price for Year 2 (October 1, 2013 - September 30, 2014)	1	\$734,510.00
	Renewal Price for Year 3 (October 1, 2014 - September 30, 2015)	1	\$771,235.00
	Renewal Price for Year 4 (October 1, 2015 - September 30, 2016)	1	\$809,797.00
	Total Price:		\$2,973,477.00
2	Parts Discount - 20% Off List Price	1 Lot	\$14,000.00
3	Labor Rates - Straight Time	1 Lot	\$4,000.00
	Year 1 (October 1, 2012 - September 30, 2013)		\$115.00
	Year 2 (October 1, 2013 - September 30, 2014)		\$120.75
	Year 3 (October 1, 2014 - September 30, 2015)		\$126.79
	Year 4 (October 1, 2015 - September 30, 2016)		\$133.13
4	Labor Rates - Over Time	1 Lot	\$4,000.00
	Year 1 (October 1, 2012 - September 30, 2013)		\$172.50
	Year 2 (October 1, 2013 - September 30, 2014)		\$181.13
	Year 3 (October 1, 2014 - September 30, 2015)		\$190.13
	Year 4 (October 1, 2015 - September 30, 2016)		\$199.69
	Payment Terms		Upon Receipt
	Estimated Total		\$2,995,477.00
	Estimated Total Award		\$2,995,477.00



City of San Antonio

Contract Summary Sheet

Date: 09/20/2012
Agenda Item: 9516

Name/Title (Caption as shown on agenda): John Deere Agriculture Tractor Parts and Services 6100001159 JF	
Brief Description of Item(s) and Use: This contract will provide maintenance repair parts and service for John Deere agriculture type units (tractors and mowing equipment) utilized by the Department of Public Works and maintained by the Building and Equipment Services Department. This contract will support approximately forty (40) agriculture type units within the City's fleet.	
Total \$:	\$300,000.00 annually
Contract Period:	Upon award through December 31, 2014, with 2, 1 year options to extend
Method of Procurement:	Competitive (1 bid received)
Price Trend:	New contract – no price history available
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Tractor City, 3030 N. Austin St, Seguin, TX 78155 (MLWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to pay regular (dealership) costs for John Deere Agriculture repairs and services. Departments would also have to purchase items on an as needed basis wherein increased costs due to non-contract buying would be realized.
Using Department(s):	Public Works

City of San Antonio Bid Tabulation

Opened: March 31, 2012 For: John Deere Agriculture Tractor Parts and Services		Tractor City 3030 N. Austin St Seguin, TX 78155 830-379-5477
6100001159	JF	
Item	Description	
I	JOHN DEERE AGRICULTURE TRACTOR PARTS & SERVICE	
A	Percent of discount offered	0%
B	Product identification (Mfr.)	John Deere
C	Type of price schedule (dealer, jobber, etc.)	Dealer
D	Price schedule number	John Deere Web Base Price List
E	Date of price schedule	Current Pricing
F	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	List Price
II	LABOR AND SERVICE	
A	Labor rate for service (Per Hour)	\$75.00 Shop \$85.00 Service Call
B	Mileage charge	\$2.00 Per Mile
C	Parts will be available for pick up after receipt of order	3 Calendar Days
D	Re-stocking order are placed	Monday - Friday at 3:00pm
	Warranty	2 Years-2000 Hour Tractor Warranty, 1 Year on Equipment
	Payment Terms	Net 30



City of San Antonio

Contract Summary Sheet

Date: 09/20/2012
Agenda Item: 9516

Name/Title (Caption as shown on agenda): River Walk LED Lights – Installation & Removal 6100001453 AV	
Brief Description of Item(s) and Use: This contract will provide the Downtown Operations Department with a contractor to provide installation and removal services of C7 LED holiday lighting along the River Walk. The contractor shall install City provided lights on approximately 200 trees along the River Walk.	
Total \$:	\$109,000.00 annually
Contract Period:	Upon award through March 30, 2013 with 2, 1 year options to extend
Method of Procurement:	Competitive (1 bid received)
Price Trend:	N/A
Contract Info:	Formal _____ Annual <u> X </u> Support/Maintenance _____ Lease _____
Recommended Contractor(s):	Renaissance Industries, Inc. dba Preferred Landscaping & Lighting LLC., 6046 Old Camp Bullis Rd. San Antonio, TX 78257 (MLWN) Items: 1,2,5 and 6
Previous Contractor(s):	Renaissance Industries, Inc. dba Preferred Landscaping & Lighting LLC., 6046 Old Camp Bullis Rd. San Antonio, TX 78257 (MLWN)
Comments:	Deleted - Line 3, 4 & 7 - Maintenance items no longer required
Anticipated Future Requirements and Action:	In addition to the installation & removal costs identified above for River Walk LED lights, the downtown holiday lighting program will include the following scope of work: <ul style="list-style-type: none"> • Permanent installation of LED River Walk bridge lighting - \$95,156.35 • Removal of wrapped minibulbs from River Walk trees - \$48,000.00 • Street level holiday lighting at City parks & facilities - \$49,000.00 (estimated) <p>Funding for all downtown holiday lighting costs are available in the Hotel Occupancy Tax Fund.</p>

Procurement Alternative:	Should this contract not be approved, the department will be unable to meet their timeline to install lighting on the River Walk for the holiday season. Lack of a contract will impede the City's efforts to install draped LED lighting across tree canopies.
Using Department(s):	Downtown Operations

City of San Antonio Bid Tabulation

Opened: June 22, 2012 For: River Walk LED Lights - Installation and Removal		Renaissance Industries, Inc. dba Preferred Landscape & Lighting, LLC.	
6100001453		AV	6046 Old Camp Bullis Rd. San Antonio, TX 78257 210-657-7737
Item	Description	Estimated Qty	
1	Annual Installation of C7 LED Holiday Lights	180	
	Price per Tree		\$273.49
	Total price		\$49,228.20
2	Annual Removal of C7 LED Holiday Lights	180	
	Price per Tree		\$132.60
	Total price		\$23,868.00
3	Deleted		
4	Deleted		
5	Additional Alternate - Installation	25	
	Price per Tree		\$1,191.49
	Total price		\$29,787.25
6	Additional Alternate - Removal	25	
	Price per Tree		\$224.40
	Total price		\$5,610.00
7	Deleted		
	Payment Terms		Net 30
	Estimated Annual Total		\$108,493.45
Estimated Annual Award			\$108,493.45

*Deleted - Line 3,4 & 7 - Items no longer required.



City of San Antonio Contract Summary Sheet

Date: 09/20/2012
Agenda Item: 9516

Name/Title (Caption as shown on agenda): Ungerboeck Event Booking Management System (EBMS) Maintenance & Support 6100001838 WF	
Brief Description of Item(s) and Use: This contract will provide the Convention & Visitors Bureau (CVB) and Convention, Sports and Entertainment Facilities (CSEF) Departments with a three year maintenance agreement for software maintenance and support for the Event Booking Management System (EBMS). This system is used to book and manage CVB and CSEF events for the City. These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.	
Total \$:	\$50,000.00 annually
Contract Period:	October 1, 2012 through September 30, 2013 with 2, 1 year options to extend
Method of Procurement:	Sole Source
Price Trend:	8.23% increase
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Ungerboeck Systems International, Inc., 100 Ungerboeck Park, O'Fallon, MO 63368 (MLWN)
Previous Contractor(s):	Ungerboeck Systems International, Inc., 100 Ungerboeck Park, O'Fallon, MO 63368 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be awarded, the City would lose the right to receive updates, upgrades, patches and technical support services for the Event Business Management System (EBMS). Any required support for this system would have to be secured on an as needed basis wherein increased cost and delivery time due to non-contract buying would be realized.

**Using
Department(s):**

Convention & Visitors Bureau and Convention, Sports and Entertainment
Facilities

City of San Antonio Bid Tabulation

Opened: August 17, 2012 For: Ungerboeck EBMS Maintenance & Support 6100001838			SOLE SOURCE
			Ungerboeck Systems International, Inc. 100 Ungerboeck Park O'Fallon, MO 63368 800-400-4052
Item	Description	Qty	
1	Software Maintenance for Convention & Visitors Bureau (CVB) Term 10/1/2012-9/30/2013 Price Each Price Total	1	\$22,022.00 \$22,022.00
2	iEBMS Web Services Maintenance for CVB Term 10/1/2012-9/30/2013 Price Each Price Total	1	\$875.00 \$875.00
3	Empowerment Interface Maintenance CVB Term 10/1/2012-9/30/2013 Price Each Price Total	1	\$1,050.00 \$1,050.00
4	Software Maintenance for Convention Center Term 10/1/2012-9/30/2013 Price Each Price Total	1	\$21,147.00 \$21,147.00
5	Software Maintenance for Alamodome Term 10/1/2012-9/30/2013 Price Each Price Total	1	\$5,371.00 \$5,371.00
6	Software Maintenance for Convention & Visitors Bureau (CVB) Term 10/1/2013-9/30/2014 Price Each Price Total	1	\$22,572.00 \$22,572.00
7	iEBMS Web Services Maintenance for CVB Term 10/1/2013-9/30/2014 Price Each Price Total	1	\$869.00 \$869.00
8	Empowerment Interface Maintenance CVB Term 10/1/2013-9/30/2014 Price Each Price Total	1	\$1,076.00 \$1,076.00

City of San Antonio Bid Tabulation

Opened: August 17, 2012 For: Ungerboeck EBMS Maintenance & Support 6100001838			SOLE SOURCE Ungerboeck Systems International, Inc. 100 Ungerboeck Park O'Fallon, MO 63368 800-400-4052
Item	Description	Qty	
9	Software Maintenance for Convention Center Term 10/1/2013-9/30/2014 Price Each Price Total	1	\$21,675.00 \$21,675.00
10	Software Maintenance for Alamodome Term 10/1/2013-9/30/2014 Price Each Price Total	1	\$5,505.00 \$5,505.00
11	Software Maintenance for Convention & Visitors Bureau (CVB) Term 10/1/2014-9/30/2015 Price Each Price Total	1	\$23,136.00 \$23,136.00
12	iEBMS Web Services Maintenance for CVB Term 10/1/2014-9/30/2015 Price Each Price Total	1	\$919.00 \$919.00
13	Empowerment Interface Maintenance CVB Term 10/1/2014-9/30/2015 Price Each Price Total	1	\$1,103.00 \$1,103.00
14	Software Maintenance for Convention Center Term 10/1/2014-9/30/2015 Price Each Price Total	1	\$22,217.00 \$22,217.00
15	Software Maintenance for Alamodome Term 10/1/2014-9/30/2015 Price Each Price Total	1	\$5,642.00 \$5,642.00
	Payment Terms Estimated Annual Cost Increase		Net 30 5%
	Estimated Total		\$155,179.00
	Estimated Total Award		\$155,179.00